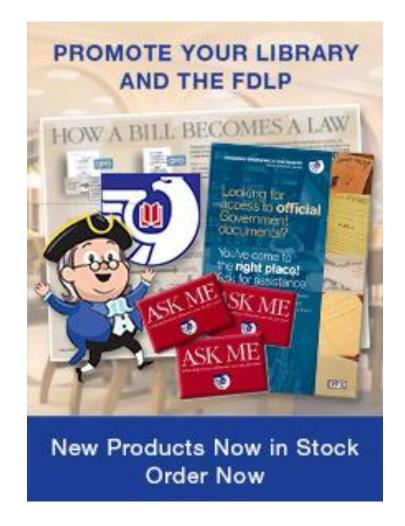


# Shine a Spotlight on Your Library

**FDLP Promotional Tools & Tactics** 

Kelly Seifert, Strategic Communications Coordinator, GPO Scott Pauley, Writer/Editor, GPO

Increasing your library's



#### **FDLP Promotional Priorities**







CATALOG OF U.S. GOVERNMENT PUBLICATIONS (CGP)



- Resources from GPO for promoting your library
- Promoting digital resources
- Social media tips
- Q&A

#### GPO's Role

-Promotional tools and resources

-Guidance

– Idea exchange

-Social media



#### **Promo Tools**











#### **Promo Tools**









#### **NEW Promo Tools**

- Ben temporary tattoos
- govinfo handouts & brochures
- New brochures for the FDLP & CGP (soon)

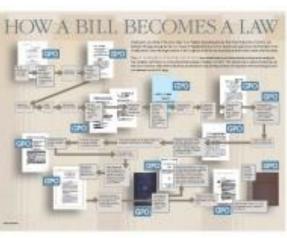




#### For Order & Download



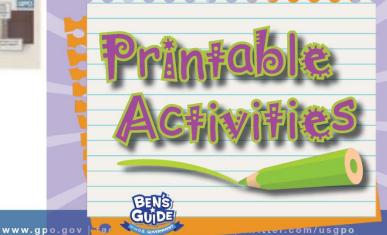






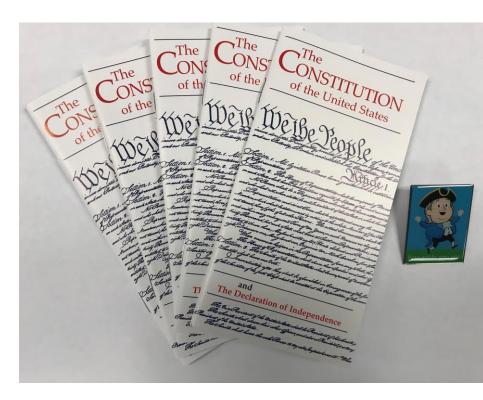






# **Constitution Day Resources**

- Constitution Day Packets
- Links to LibGuides
- Trivia
- Quizzes
- Images
- Posters
- Activity suggestions



## **Anniversary Resources**







# **Digital Marketing Toolkit**



#### **FREE** access

to U.S. Government information **both print and digital,** available here!

Ask a library staff member for help.

govinto

to U.S. Government information from Congress, Federal Agencies

from Congress, Federal Agencies, the White House, and U.S. Courts.

govinfo.gov

GPO

**PSAs** 

Sovernment Govinto



Find **free information** from the U.S. Government on virtually any topic through the

Catalog of U.S. Government Publications https://catalog.gpo.gov

GPO

#### **Promo Guidance**

- Obsolete Promo Items
- Promo Tips & Ideas
- Celebrating Anniversaries



# Idea Exchange

- Celebrating December Holidays
- Celebrating Halloween





### Idea Exchange

- Celebrating Valentine's Day
- Celebrating Constitution Day
- Celebrating Anniversaries





#### **Social Media**

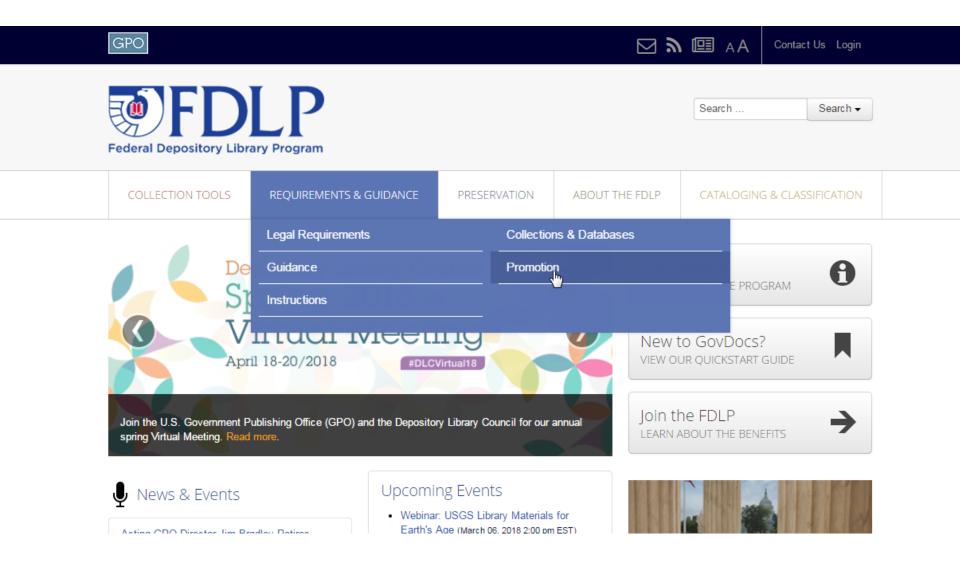
- #lovemyFDL
- #BensAdventures
- Live tweeting events











AA 💷 🔏 GPO Contact Us Login REQUIREMENTS & GUIDANCE COLLECTION TOOLS PRESERVATION ABOUT THE FDLP CATALOGING & CLASSIFICATION FDLP Guide to Social Media Order FDLP Promotional Materials **New Products Now in Stock Order Now** Promotional Tips and Ideas FDLP Digital Marketing Toolkit (for download) Celebrating Depository Anniversaries Anniversary Celebrations Celebrating Constitution Day Celebrating Halloween Celebrating December Holidays Celebrating Valentine's Day



- Resources from GPO for promoting your library
- Promoting digital resources
- Social media tips
- Q&A

eBooks
Websites and databases
eMagazines
Videos





2 ideas – sometimes in opposition:

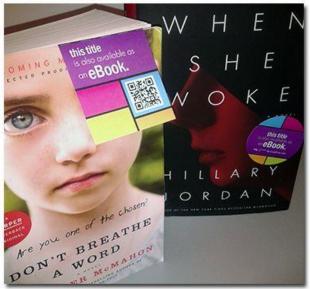
- Patrons don't always visit the library.
- Not all patrons are digital natives.

#### Inside the library:

- List of digital resources
- Cheat sheets
- Stickers/signs on or near print

publications

- Staff / professor training
- Patron training
- Signage



#### Beyond the library:

- Websites
  - PDFs (cheat sheets, lists)
  - Homepage feature
  - Integrate with other features
- Social Media
  - Digital feature
  - Did you know?
  - Top 10 lists
  - Videos (1 min review)



#### Beyond the library:

- eBlasts
- Newsletter
- Library app





- Resources from GPO for promoting your library
- Promoting digital resources
- Social media tips
- Q&A

# Social Media Tips for FDLs

Best practices and helpful tips for libraries using social media.

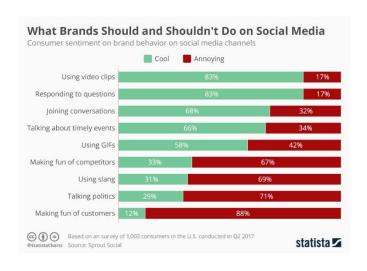
Presenter:
Scott Pauley
Writer/Editor LSCM

# Communicating with Patrons

- Social Media, like all communication, should be a two-way street
- Don't constantly post information while avoiding real engagement
- Nobody likes someone that constantly talks and never listens



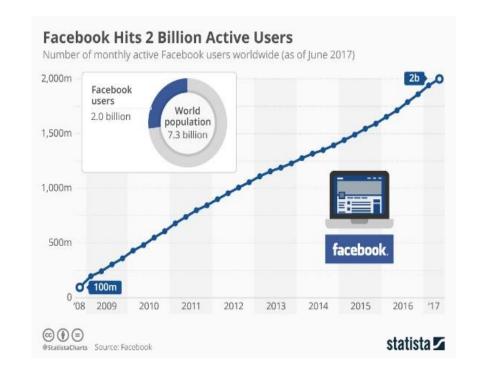
# Communicating with Patrons



- Social Media, like all communication, should be a two-way street
- Don't constantly post information while avoiding real engagement
- Nobody likes someone that constantly talks and never listens

#### Facebook

- Video is King
- **Events**
- Networking



#### **Twitter**

- Move fast, and respond fast
- #HASHTAGS
- Photos





# Instagram



- #HASHTAGSGALORE
- **Unique Angles**
- **Stories**
- Influencers



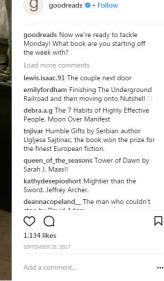
### Inspiration

- Good Reads
- User Generated Content











- Resources from GPO for promoting your library
- Promoting digital resources
- Social media tips
- Q&A

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- askGPO: www.gpo.gov/askgpo
  - Federal Depository Libraries > Marketing Strategies/Radio Spots
- Outreach and Support team: <a href="mailto:fdlpoutreach@gpo.gov">fdlpoutreach@gpo.gov</a>