

# Shine a Spotlight on Your Library

### **FDLP Promotional Tools & Tactics**

Kelly Seifert, Strategic Communications Coordinator, GPO Scott Pauley, Writer/Editor, GPO



# Increasing your library's



New Products Now in Stock Order Now

### **I**

### **FDLP** Promotional Priorities







## CATALOG OF U.S. GOVERNMENT PUBLICATIONS (CGP)





- Resources from GPO for promoting your library
- Promoting digital resources
- Social media tips
- Q&A

### GPO's Role

-Promotional tools and resources

-Guidance

-Idea exchange

-Social media



### **Promo Tools**







### ederal Depository Librar Federal Depository Library

govinto

govinfo

FREE access to U.S. Government information



Library staff members are ready to assist you.

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### **Promo Tools**











## **NEW Promo Tools**

- Ben temporary tattoos
- govinfo handouts & brochures
- New brochures for the FDLP & CGP

### (soon)





### For Order & Download



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## **Constitution Day Resources**

- Constitution Day Packets
- Links to LibGuides
- Trivia
- Quizzes
- Images
- Posters
- Activity suggestions



### **Anniversary Resources**



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### **Digital Marketing Toolkit**

govinfo **FREE** access to U.S. Government information Free online access Ben's Guide both print and digital, to U.S. Government information available here! from Congress, Federal Agencies, the White House, and U.S. Courts. Ask a library staff member for help. govinfo.gov GPO GPO **PSAs** the U.S. Government GOVinfo Find free information from the U.S. Government **Catalog of U.S. Government Publications** https://catalog.gpo.gov



### **Promo Guidance**

- Obsolete Promo Items
- Promo Tips & Ideas
- Celebrating Anniversaries





### Idea Exchange

- Celebrating December Holidays
- Celebrating Halloween







### Idea Exchange

- Celebrating Valentine's Day
- Celebrating Constitution Day
- Celebrating Anniversaries





GPO



### **Social Media**

- #lovemyFDL
- #BensAdventures
- Live tweeting events





### Access U.S. Government information **on the go** and **on the shelf.**













GPO					Contact Us Login	
COLLECTION TOOLS	REQUIREMENTS & GUIDANCE	PRESERVATION	ABOUT THE FDLP	CATALOGING	5 & CLASSIFICATION	
FDLP Guide to Social Media				A	SME SK ME	
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Celebrating Depository Annivo	ersaries					
Anniversary Celebrations						
Celebrating Constitution Day						
Celebrating Halloween						
Celebrating December Holida	ys					
 Celebrating Valentine's Day						





- Resources from GPO for promoting your library
- Promoting digital resources
- Social media tips
- Q&A



### eBooks Websites and databases eMagazines Videos







2 ideas – sometimes in opposition:

- Patrons don't always visit the library.
- Not all patrons are digital natives.



Inside the library:

- List of digital resources
- Cheat sheets
- Stickers/signs on or near print publications
- Staff / professor training
- Patron training
- Signage





Beyond the library:

- Websites
  - PDFs (cheat sheets, lists)
  - Homepage feature
  - Integrate with other features
- Social Media
  - Digital feature
  - Did you know?
  - Top 10 lists
  - Videos (1 min review)





Beyond the library:

- eBlasts
- Newsletter
- Library app







- Resources from GPO for promoting your library
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### **Social Media Tips for FDLs**

## Best practices and helpful tips for libraries using social media.

Presenter: Scott Pauley Writer/Editor LSCM



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### **Communicating with Patrons**

- Social Media, like all communication, should be a two-way street
- Don't constantly post information while avoiding real engagement
- Nobody likes someone that constantly talks and never listens



### **P**

### **Communicating with Patrons**



- Social Media, like all communication, should be a two-way street
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### Facebook

- Video is King
- Events
- Networking

### Facebook Hits 2 Billion Active Users

Number of monthly active Facebook users worldwide (as of June 2017)





### Twitter

- Move fast, and respond fast
- #HASHTAGS
- Photos







### Instagram



bplboston Boston Public Library	
oston A peek inside the Central rary in #CopleySquare's Bates Hall ding room on this Friday afternoon.	^
oks #libraries #shelfie #Boston tonPublicLibrary #librariesofinstagram ok #amreading #bibliophile oklovers #architecture	
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- #HASHTAGSGALORE
- Unique Angles
- Stories
- Influencers





sfpubliclibrary You've almost made it to the weekend! Have a safe one, and remember the library is here for everyone as a place to learn and grow and sometimes just chill and daydream.

Follov

guinnevere Do any of the libraries have comfy seating where one could really curl up / relax w a good book? I love to do that, but all the seats at the main library (closest to me) are desk-like and rigid.

sfpubliclibrary @guinnevere I think Bernal has some comfy seats on the adult floor, and I'll have to check around for other ideas of where to go... maybe Golden Gate Valley

senaitwhatever this is the content i signed up for

blevsoma Harvey Milk Branch

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### Inspiration

- Good Reads •
- User Generated Content



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goodreads @I13bobo found a real-life bookworm! #goodreadswithaview

goodreads #bookcaterpillar #bookworm #bookstagram #booklover

senem\_says A bookworm. 🛞

I13bobo Thx the leaf and caterpillar fell from the tree onto my book while sitting at Shawnee PA State Park the other day! buffystyle Awww

buffystyle @I13bobo omg that's so cool haha

...

m.lekus That's so cool!!!

fafan\_chwan I do love this picture lindsays\_books Sooo cool!!

7saga Great shot!

psayff 👳 the7sana Great shot!

1,071 likes

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SEPTEMBER 27, 2017

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### goodreads 😍 • Follow

goodreads Now we're ready to tackle Monday! What book are you starting off the week with?

### Load more comments

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lewis.isaac.91 The couple next door

emilyfordham Finishing The Underground Railroad and then moving onto Nutshell

debra.a.g The 7 Habits of Highly Effective People. Moon Over Manifest

tnjivar Humble Gifts by Serbian author Ugljesa Sajtinac, the book won the prize for the finest European fiction.

queen\_of\_the\_seasons Tower of Dawn by Sarah J. Maas!!

kathydesepioshort Mightier than the Sword. Jeffrey Archer.

deannacopeland\_ The man who couldn't

QQ 1.134 likes

SEPTEMBER 25, 2017

Add a comment...

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