

Marketing & Outreach for Your Collection

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Collaboration Across Campus

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Seek Out Partnerships for Organizing Events for Student Engagement Start as EARLY as you can!

- Library
 - Director for the Library
 - Marketing & Programming Committee
 - Librarians and Library Staff collaboration between Reference & Instruction Librarians and Government Documents staff for displays in the cases, blocks, and panel boards
 - Digital Media Specialist
- Student Life

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- Director of SL
- Student Wellness Specialist (who also chair of Staff Council)
- Student Leadership & Programming Specialist & New Voter Coordinator (who is also Advisor to the Student Government Association)
- Student Diversity Specialist of Retention
- Faculty tie event to a class time, have faculty use event as their class, have faculty tie event to curriculum and give student incentives
 - Dean & Faculty of Arts & Humanities
 - History
 - Dean & Faculty of Behavioral & Social Sciences
 - Paralegal
 - Political Science
- Interested Community Borrowers
 - Hays-Heighe House Docents
 - Sponsoring community organizations ex. Chair of Constitution Week Committees of Governor William Paca Chapter, NSDAR, Harford County Board of Elections, League of Women Voters, National Voter Registration Day for posters and stickers
- Event Space
 - Hays-Heighe House Coordinator & College Archivist historic house museum and program space affiliated with Library
 - Dining Services for any food items
- Information Technology Services
 - Audio/Visual Technician



Marketing Events to Students

- Create Event Flier using information from all cooperative partners yourself, in-house library marketing, campus marketing, etc.
- Need a logo? Contact GPO, https://www.fdlp.gov/file-repository/634/depository-anniversary-logos, contact your campus marketing department
- GPO FDLP Promotional Materials and Pocket Constitutions make awesome swag! <u>https://www.fdlp.gov/promotion/fdlp-promotional-materials</u>
- Look for sales before or after Memorial Day and July 4th for swag, decorations, flags, paper products Party City, Dollar General, Christmas Tree Shops
- Locate email contacts or responsible parties in campus Work Order ticketing system for following marketing outlets:
 - Create Event in Student Life Event Presence Calendar App
 - Weekly News & Whooos Newsletter for several weeks leading up to event know weekly submission date deadline
 - Create Subject Guide that is easy to update <u>https://harford.libguides.com/Constitution_Day</u>
 - Campus Office of Communications for Press Release
 - Student Affairs Newsletter email
 - Academic Affairs Newsletter
 - Office of the President weekend email
 - Event on campus OwlNet "News & Announcements" channel campus Intranet portal
 - Event on campus Webpage Calendar and campus Digital Signs in Library, Student Center, and other campus buildings, campus Roadside Marquee
 - Share Event with Campus and Library Social Media admins
 - Share Event Flier with campus Administrative Assistants to post in campus buildings
 - Share Event with key outlets on campus:
 - CETL (Center for Excellence in Teaching & Learning)
 - Learning Center and Test Center
 - Research & Instruction Librarians to share in Embedded Classes



Marketing Events to Community

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- If a big event like a milestone FDLP Anniversary:
 - What type of event?
 - Event Space? Seating Limitations?
 - Dignitary invitations think BIG!!! GPO attendees, Local, State, and Federal Government attendees
 - Locate contact information at local, state, and government websites
 - Invite GPO to attend! Ask for certificate and plaques! Ask for copies of your depository designation letters! https://ask.gpo.gov/s/
 - Community invitations mailing list used Hays-Heighe House program Constant Contact list
 - Proclamation requests think BIG!!!
- Locate email contacts or responsible parties in campus Work Order ticketing system for following marketing outlets:
 - Campus Office of Communications for Press Release
 - Campus Roadside Marquee Work Order ticket to campus Office of Communications
 - Harford Highlights Monthly E-Newsletter that goes out to Constant Contacts
 - Live at Harford Events brochure that goes out to Constant Contacts
 - Hays-Heighe House Events brochure that goes out to their Constant Contacts
 - Harford County Public Library contacts
 - Historical Society contacts
 - Postcards I created, printed by campus Copy Services, used Hays-Heighe House program Constant Contact list







Linking Constitution Day & National Voter Registration Day





























Linking Your FDLP Anniversary to Constitution Day or Other Events





- Annual ALA National Library Week in April
- Annual Library Used Book Sale in October
- Past Library Expos in September













Other Library Events













Library Involvement with Student Life Events

• OwlFest – annual welcome back to campus Fall Festival in Quad with food, live music, and lots of free swag!















CPL's Government Documents Department

Ensuring Cleveland's access to federal documents since 1886.

....without a budget.while competing with other departments.with a (relatively) tiny collection.

Sarah Dobransky General Research Collections Manager Cleveland Public Library



About us – We Are A Research Library!

- We're an old depository (older than FDLP) and an even older library
- 27 branches* plus the Main Library downtown
- Over 600 employees
- \$66M budget for 2023
- Main Library
 - 13 subject departments across 2 buildings. With conference space and a garden!
 - Ohio Center for the Book in Literature Dept. (LoC)
 - Patent and Trademark Resources Center in SciTech Dept. (USPTO)
- Branches
 - Verizon Community Forward Learning Center
 - Best Buy Teen Tech Center
 - Ohio Library for the Blind and Print Disabled (LoC)
 - \$3.25 million grant for a Digital Innovation Center

*Some locations are temporarily closed due to capital projects plan



Fall 2023 Federal Depository Library Conference

October 16-18 • Virtual • #FDLConference





Gov Docs





Getting the information out





(Shameless) Internal Promotion

Microsoft Engage (formerly Yammer)

- Share monthly displays with CPL staff
- Post new titles that can be checked out
- Offer free publications to branch staff for programming

Programs in other departments

- Curate recommended resources for National History Day students
- Offer books for displays or to have on hand to check out at another program







September is both **Suicide Prevention Month** and **National Recovery Month**. By now the branches and most public services subject departments should have received some magnets, business cards, and stickers featuring the 988 Suicide & Crisis Lifeline. If you have not received them yet, please let me know. If anyone would like a magnet for themselves, feel free to reach out to me for one. I have some extras available, plus the ability to order more.

The following agencies have resources to assist in finding help for someone in need, as well as educational information and social media infographics. @NIMHgov is hosting a Facebook Live event on youth suicide prevention on September 19.

Substance Abuse and Mental Health Services Administration (SAMHSA) https://www.samhsa.gov/recovery-month

National Institute of Mental Health (NIMH) https://www.nimh.nih.gov/get-involved/digitaltoolkit-for-su...

Centers for Disease Control and Prevention https://www.cdc.gov/suicide/inco

The first 3 graphics were made by me, so you are all welcome to use them alongside the official ones. see less



"Engage" posts by out department Library Assistant



External Promotion (kinda)

CPL (Clevnet) Catalog

- Circulating titles can now be checked out!
- Sometimes a title is mentioned in the news, and we have a copy (hello Mueller Report!).
 - CPL gov records come from Marcive. All materials are processed in the department, not through Technical Services.
 - Because of this, our records don't often have pretty book covers in the catalog.

Programs in other departments

- Curate recommended resources for National History Day students
- Offer books for displays or to have on hand to check out at another program



Challenges

- The name Government Documents Department* doesn't scream "we have super cool books!".
- Without a budget, we can't order anything from the GPO bookstore that could complement our collection.
- Only one copy = no ability to share in multiple places or for multiple events.
- We don't really know what monographs we're getting.

*It does, however, attract lots of conspiracy theorists.



How to get to the sweet spot

- Letting internal staff know about your collection could lead them to checking out the materials.
- Our super shoppers are children's librarians who check out books for storytime at their branch.
- Some books are also available to anyone for free from Pueblo or a specific agency. Sending out the handouts has led those librarians to order a free copy for their own branch.
- Play favorites know what books or materials are the most requested or needed (SSA, Medicare, WWII & Vietnam military history) and sell what you know they'll want.



Super secret tips.... Shhh!



Good customer service!

If someone wants to use something from your collection, making sure to offer them additional assistance, ways to make their research easier, etc. goes a long way! They're more likely to recommend you to their colleagues and suddenly you've got yourself a new set of regular users.



Super secret tips.... Shhh!



<u>Show off the collection – in context!</u>

- Offer to present at a conference, workshop, or professional development event.
- Find outside partners who need what you have offering things that are *not online* will make you popular! (not really, but one can hope)
- If you're listing "library resources" make sure that *government information* is included (government data, resources, etc.).



Enhancing the collection on a nonexistent budget

FREE is my favorite F word.



CDC Centers for Disease Control and Prevention CDC 24/7: Saving Lives, Protecting People™

CDC Publications On Demand

Milestone Moments



🕋 Home 🔘 FAQ 🚓 Order Status 🍹 My Cart (0)

What most children do by age 5

Milestones matter! How your child plays, learns, speaks, acts, and moves offers important clues about his or her development. Check the milestones your child has reached by age 5.

Social/Emotional Milestones

- Follows rules or takes turns when playing games with other children
- Sings, dances, or acts for you
- Does simple chores at home, like matching socks or clearing the table after eating

Language/Communication Milestones

- Tells a story she heard or made up with at least two events. For example, a cat was stuck in a tree and a firefighter saved it
- Answers simple questions about a book or story after you read or tell it to him
- Keeps a conversation going with more than three back-and-forth exchanges
- Uses or recognizes simple rhymes (bat-cat, ball-tall)

Cognitive Milestones (learning, thinking, problem-solving)

- Counts to 10
- Names some numbers between 1 and 5 when you point to them

OTHER IMPORTANT THINGS TO SHARE WITH THE DOCTOR...

- What are some things you and your child do together?
- What are some things your child likes to do?
- Is there anything your child does or does not do that concerns you?

www.cdc.gov/Milestones | 1-800-CDC-INFO (1-800-232-4636)



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| Current Year | Need Products to Complete Your 2022 Tax Return? | Download a Form or |
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| Accessible | Most products should be available by the end of January 2023. | Tax Return PDF Instructions for Form 1040 (and |
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Aging and Your Eyes As you age, it is surread at notion changes at your vision. A few con thanges for sider adults authors Lowing the shikey to use up die floring weakle distorgeniting m, sich as blue fitner black

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(i) Info

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U.S. Department of Health & Human Services



NIH

National Institute on Aging



DEPOSITORY LIBRARY COUNCIL | Fall Meeting October 16-18, 2023

After 50)

Handbook guide to getting started, findle

Advance Care Planning: A

Conversation Guide

NH):

Advance Care Planning A Conversation Guid



Caring for a Person with Alzheimer's Disease: Your

Easy-to-Use Guide

Caregiver's Handbook







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Tips!

- Use "site:gov" in your online searches (publications site:gov or health publications site:gov)
- Search for publications on the agency website
- Be open to "online only" materials – sometimes you may need to print off a coloring page for the crying toddler whose parent just needed to stop in "really quick" to find a book

Look out for duds - or call it "history"





Thank you!

Sarah.Dobransky@cpl.org

FDLP Academy Presentation (2020)

https://fdlp.gov/training/no-budget-no-problem-how-stock-your-library-free-government-publications



Gov Docs: The Not-So-Boring Collection

Thoughts from a Public Library Whitney Gerwitz, St. Charles City-County Library





Displays: Make Your Docs Visible

- Location, location, location
- What big event is happening or coming up either at your library, locally, or nationally?
- Do you have a program coming up that you want to promote?
- Is there a certain theme for the month?



Programs: Participate with the Docs

- Use library programs to promote your Government Document collection
- Active Programming vs. Passive Programming
 - "Attendance" tends to be bigger for passive programming
 - More flexibility with passive programming
- Active Programs Examples
 - Ukraine and Russia, May 10th at 7pm
 - Selecting Judges in Missouri, October 4th at 7pm
- Passive Programs Examples
 - Constitution Day
 - Presidents' Day





























Constitution Day







Information Desk and pick out a prize!





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Social Media: Post the Docs



St. Charles City-County Library @VisitMyLibrary · Feb 21 • "Whenever you do a thing, act as if all the world were watching." -Thomas Jefferson.

In honor of **#PresidentsDay**, visit the Middendorf-Kredell Branch for a photo opp at the "White House". Pose as George Washington, Martin Van Buren, or one of many others. **@USGPO**







Get Those Clicks!



St. Charles City-County Library • ••• Follow

Jun 14, 2021 · 🕄

Give the glory to Old Glory on June 14! Celebrate the Stars and Stripes with #FlagDay trivia, compiled using information from the library's Government Documents collection. Let your flag (knowledge) fly high: https://bit.ly/3vehxqV







Which U.S. president gave the shortest inaugural address? Who was the last president to wear a stovepipe hat to his swearing in?

The library's Government Documents collection offers a peek at the past, with photos of memorabilia https://bit.ly/39LS8w8, original speech drafts https://bit.ly/3p6h9bQ, and details about every president's inauguration day https://bit.ly/39LS67u.

George Washington delivered his inaugural address in just 135 words, the shortest to date. And John F. Kennedy was the last president to take his oath of office wearing the traditional stovepipe hat. Surprised?

...





E-Docs

500 VEARS

Library

St. Charles City-County Library • Follow ...

May 26, 2019 · 🕄

Government documents can be fascinating reading. Did you know that you can check out files that the F.B.I. kept on famous Americans? Take a look: http://bit.ly/2EnrBpL





Did the #Perseverance rover landing on Mars spark your interest in NASA? The Government Docs collection at the Middendorf-Kredell Branch contains a geological map of Mars http://bit.ly/3aUHaWP and a game that simulates a trip to the red planet http://bit.ly/3aXputH. Intrigued? Check them out!

Discover other Mars-related materials at the library: https://bit.ly/3dI7zsP





Tired of the same old holiday music? The library's Government Documents collection gives you access to traditional tunes from all over the world, courtesy of the Smithsonian National Museum. Take an audio tour this month and find something new for your holiday playlist: https://bit.ly/3Ey84jr

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Have Fun!

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GPO U.S. Government Publishing Office O May 28 · 📀

Ben is cheering on the Blues in St. Charles, Missouri as they are working their way to a Stanley Cup win! This is the team's first Stanley Cup Finals after 49 years. The Middendorf-Kredell Branch of the St. Charles City-County Library has been part of the Federal Depository Library since 1990.





Have Fun!

GPO

U.S. Government Publishing Office May 31 · 🚱

The hockey rivalry is strong in the Federal Depository Library Program. The Government Documents at Boston Public Library are decked out in support of the Boston Bruins in their quest for the Stanley Cup.





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Source: Ben's Guide https://bensguide.gpo.gov/